

WELLINGTON COLLEGE



Reference Graham Varndell

Wellington College have worked with Graham Varndell for over ten years. Graham has been a key partner and trusted advisor, helping to advise the college on the most effective ways to manage paper, printing and photocopying.

We have moved from a very unstructured print and copy environment to one that is managed and controlled. It was certainly a challenge changing the print environment but with Grahams advice and support we achieved all our key goals, even preparing for GDPR way before it even came on the radar!

Graham has supported the College on various projects:

- Moving the new pupil joining pack to an electronic platform. Transforming the parent experience and streamlining processes.
- Management of the 6th form registration process with built in workflows to manage scholarship information, personal statements and school reports.
- School minibuss system – bookings and the management of bookings is fully electronic with built in workflows between the organiser, scheduler and driver.
- Management of weekend leave – the college used a very basic google form for this process which was not robust in terms of security and it did not address all the workflows required between housemasters, house matrons, senior management and parents. The new system has transformed this process.

We worked with Graham in partnership with clear objectives to help the college move paper heavy processes to more cost effective and productive electronic solutions The service that Graham provides is proactive, the true next generation of managed print.

Graham is structured in his work and very strategic in his thinking.

I would highly recommend the service that Graham provides to organisations looking to move from paper to data.

Tony Whelton

Director of IT Services & Development